

# Utilities Strategic Engagement Team

C & P Update (draft)

15 September 2021

# Progress Update (2021 activities)

(Since Exec Nov '20 presentation)

- Worked with Arcadis to define data ask
- Recruited 2 Team members
- Refining the strategic utility approach
- Continuing the Utility relationship build
- Mitigating / escalating matters as requested from across the business
- Establishing data availability from within our programmes
- Establishing Tier 1 / 2 / 3 Utilities groupings (based on spend)
- Providing visibility of cost / programme / risk back to some of these Utilities.
- Developing efficiency opportunities.

# Benefits (including some of):

- Partial collation of Utilities spend / programme / risk established.
- Openreach / NG / UKPN / WPD / Cadent escalations
- Selected Tier 1, 2 & 3 Utility engagement commenced
- Reminded NH community of the availability of Linesearch
- NDA's now in place with a number of Utility Co's
- Project Speed dialogue with DfT on Utilities opportunities
- Mapping our S1 Directors to key Utility Exec's (eg David Haimes, Chris Taylor, etc). The current escalation with Cadent is causing me to re-consider this at the moment. It's needed, but am reflecting on the appropriate levels of engagement.

# Future development (1)

- Relationship build – Strategic relationship (some initial Utility reluctance).  
Continued roll out engagement with Tier's 1, 2 & 3 Utilities (as needed).
- Supplier Relationship Mgt.  
Simon Smith (in C&P) is leading a team for National Highways on SRM engagement with the Supply Chain (Keir's, Balfour's, Aecom, etc) – looking to manage their performance, maintain senior engagement, etc – I'm looking to align some of that thinking into the Utilities dialogue that we are building.
- We are looking to implement (via SES / Lean) Deep Dive 2 - establishing the baseline of how Utilities have been historically performing.
- Phase 2 of our strategic relationship build (after we've got mature engagement happening) is to start to measure the performance of the Utilities, to drive improvements. This is an external focus into the Utility companies.
- Other Initiatives:  
Project Speed / Net Zero Carbon / Efficiency initiatives / H&S initiatives / Asset records, etc

# Future development (2)

Utility Service Provision back to NH (& community).

- - Design offer
- - Better cost estimating
- - Better cost control
- - Better programme mgt.
- (Health warning: 70+ Utilities | Team of 3 | factual)

PDWG challenge:

- Design engagement
- UKPN (Ian Arnold [ian.arnold@ukpowernetworks.co.uk](mailto:ian.arnold@ukpowernetworks.co.uk) ) & Anglian Water (Teresa Jeffcoat [tJeffcoat@anglianwater.co.uk](mailto:tJeffcoat@anglianwater.co.uk) ) are nominated leads.